

REPORTING FOR CALENDAR YEAR 2020	Disclaimer: This report compiles information provided by each jurisdiction and/or its designee (ie: exam provider). Any questions about this information should be directed to the individual jurisdiction.	Notes:	= no data		
			Data provided is for exams delivered in the English language.		

Jurisdiction	Licensing Exam Name	Total Number of First Time Test Takers (In-Person)	First Time Passers	First Time Pass Rate %	Total Number of First Time Test Takers (Remote)	First Time Passers	First Time Pass Rate %
Alabama	Casualty						
	Health						
	Life						
	Life & Health						
	Personal Lines						
	Property						
Alaska	Casualty Producer	124	73		104	60	57.70%
	Health Producer	109	65		50	32	64.00%
	Life Producer	246	138		39	30	
	Property Producer	124	68		35	26	
	Personal Lines	11	6		7	4	
	Arkansas	Health Producer	427	275	64%	1084	670
Life Producer		659	435	66%	1257	857	68%
Personal Lines Producer		30	15	50%	240	149	62%
Property and Casualty Producer		209	104	50%	742	378	51%
Arizona	Producers Life						
	Producer's Accident and Health or Sickness						
	Producer's Life Accident and Health or Sickness						
	Producer's Property and Casualty						
	Producer's Property						
	Producer's Casualty						
California	Accident and Health Agent Examination	763	620	81%	1098	884	81%
	Casualty Broker-Agent Examination	41	14	34%	44	16	36%
	Life, Accident and Health Agent Examination (Life Agent)	7380	4863	66%	8735	5602	64%
	Life-Only Agent Examination	5368	3353	62%	9636	6061	63%
	Personal Lines Broker-Agent Examination	368	119	32%	1712	704	41%
	Property Broker-Agent and Casualty Broker-Agent Examination	2113	1098	52%	3552	1809	51%
	Property Broker-Agent Examination	29	17	59%	34	9	26%
Colorado	Casualty Producer	1153	759	72.30%	637	396	62.20%
	Health Producer	1769	1245	70.40%	1101	740	67.20%
	Life Producer	1143	745	65.20%	1192	432	72.30%
	Property Producer	1143	759	65.80%	619	432	69.80%
	Personal Lines Producer	485	341	68.70%	47	31	
Connecticut	Producers Life Insurance	645	422	65.40%	361	241	69.00%
	Producer's Health	175	121	69.10%	92	51	55.40%
	Producer's Life, and Health Insurance	630	449	71.30%	368	256	69.60%
	Producer's Property and Casualty Insurance	329	213	64.70%	233	153	65.70%
	Producer's Personal Lines	53	39	47.00%	34	15	
	Producer's Property Insurance	1	1		2	1	
Delaware	Casualty Producer	172	92	53.50%			
	Health Producer	302	143	47.40%			
	Life Producer	492	272	55.30%			
	Property Producer	166	94	56.60%			
	Personal Lines Producer	25	14				

District of Columbia	Casualty	43	15				
	Health	168	74	44.00%			
	Life	300	94	31.30%			
	Property	48	15				
Florida	Health Agent	5829	3671	63.00%	1574	1009	64.10%
	Health and Life Agent (includes variable contracts)	11350	6779	59.70%	6945	4594	66.10%
	Life Agent	6305	3573	56.70%	3205	2184	68.10%
	Property and Casualty Agent	2438	1350	56.60%	1234	795	64.40%
	Personal Lines Agent	3212	1893	58.90%	523	248	47.40%
Georgia	Life Agent	2823	1518	53.80%	1265	732	57.90%
	Health Agent	796	406	51.00%	200	120	60.00%
	Life and Health	3725	2351	63.10%	1868	1191	63.80%
	Property & Casualty Agent	3178	2011	63.30%	1119	737	65.90%
	Property Agent	30	15		11	2	
	Casualty Agent	20	10		9	3	
	Personal Lines Agent	977	603	61.70%	130	87	66.90%
Hawaii	Casualty Producer	99	68	58.60%	59	45	76.30%
	Health Producer	432	276	63.90%	245	166	67.80%
	Life Producer	968	538	55.60%	571	339	59.40%
	Property Producer	101	45	44.60%	65	39	60.00%
	Personal Lines Producer	12	8		1	1	
Idaho	Casualty Producer	213	129	61%	824	471	57%
	Disability/Health Producer	408	237	58%	894	537	60%
	Life Producer	613	336	55%	1360	874	64%
	Personal Lines Producer	61	38	62%	420	177	42%
	Property Producer	218	131	60%	864	503	58%
Iowa	LIFE	1013	621	61.30%	876	564	64.40%
	HEALTH	853	511	59.90%	636	412	64.80%
	PROPERTY	493	306	62.10%	380	251	66.10%
	CASUALTY	481	327	68.00%	371	257	69.30%
	PERSONAL LINE	224	134	59.80%	91	59	64.80%
Illinois	Casualty Producer	1947	1357	69.70%	1468	1078	60.40%
	Health Producer	1923	1379	71.70%	2400	1763	73.50%
	Life Producer	3531	2634	74.60%	3026	2332	77.10%
	Property Producer	1914	1357	69.70%	1524	920	69.40%
	Personal Lines Producer	51	35	68.60%	39	25	
Indiana	Health Producer	342	216	63.20%	132	78	59.10%
	Life and Health Producer	2179	1415	64.90%	1181	786	66.00%
	Life Producer	1169	670	57.30%	587	366	61.30%
	Property and Casualty Producer	1076	815	75.70%	464	321	69.20%
	Personal Lines Producer	466	389	81.50%	54	35	64.80%
Kansas	Life Producer	442	225	50.90%	205	111	54.10%
	Life and Health Producer	963	579	60.10%	403	232	57.60%
	Health Producer	199	109	54.80%	67	37	55.20%
	Property & Casualty and Allied Lines Producer	866	512	59.10%	219	117	53.40%
	Property	10	2		5	3	
	Casualty	8	3		5	3	
Personal Lines Producer	141	93	60.00%	22	15		
Kentucky	Life	1924	892	47.00%			
	Health	1609	723	45.00%			
	Property	964	505	53.00%			
	Casualty	961	476	50.00%			
	Personal Lines	85	36	43.00%			

Louisiana	Casualty Series 105	5	0	0%	3	0	0%
	Health and Accident or Sickness Series 102	55	27	49%	284	132	46%
	Life Insurance Series 101	662	446	67%	951	453	48%
	Life, Health and Accident or Sickness Insurance Series 103	575	242	42%	1832	845	46%
	Personal Lines (Producer) Series 107	35	18	51%	644	240	37%
	Property and Casualty Series 106	233	87	37%	898	423	47%
	Property Series 104	4	0	0%	5	0	0%
Massachusetts	Producers Life Insurance						
	Producers Accident, Health or Sickness						
	Producers Property						
	Producers Casualty Exam						
	Producers Personal Lines Exam						
Maine	Life and Health Producer	244	169	69.30%			
	Property and Casualty Producer	201	112	55.70%			
	Life Producer	113	58	51.30%	138	87	63.00%
	Property Producer				31	14	
	Casualty Producer				33	16	
	Health Producer	23	10		55	29	52.70%
	Personal Lines	31	25				
Maryland	Accident and Health or Sickness Insurance Producer	423		72.9			
	General Casualty Insurance Producer	10		43.5			
	General Life Insurance Producer	1635		57.6			
	General Life, Accident/Health Producer (Combo)	1946		61.2			
	General Personal Lines	46		45.5			
	General Property and Casualty Producer (Combo)	713		47.7			
	General Property Insurance Producer	13		50			
Michigan	Accident and Health Producer	225	125	56%	295	153	52%
	Casualty Producer/Solicitor	44	20	45%	28	7	25%
	Life Producer	1464	843	58%	1125	543	48%
	Life, Accident and Health Producer	1813	857	47%	2007	1052	52%
	Life, Variable Life and Annuities Producer	49	28	57%	149	112	75%
	Personal Lines Producer/Solicitor	74	33	45%	263	118	45%
	Property and Casualty Producer/Solicitor	1088	457	42%	1474	737	50%
	Property Producer/Solicitor	28	12	43%	27	10	37%
	Variable Life and Annuities Producer	158	106	67%	220	173	79%
Minnesota	Life and Health Producer	1121	804	71.70%	651	411	63.10%
	Property and Casualty Producer	857	631	73.60%	494	331	67.00%
	Life Producer	802	437	54.50%	579	337	58.20%
	Property Producer	23	19		35	26	
	Casualty Producer	25	20		36	23	
	Health Producer	355	242	68.20%	138	107	67.70%
	Personal Lines	19	16		8	4	
Mississippi	Casualty Producer	13	8		2	2	
	Health Producer	208	106	51.00%	44	20	
	Life and Health Producer	1159	688	59.40%	260	140	53.60%
	Life Producer	991	581	58.60%			
	Property & Casualty Producer	876	458	52.30%	145	79	54.50%
	Property Producer	9	6		3	2	
	Personal Lines Producer	187	100	53.5	13	5	
Missouri	Life Insurance Producer	950	531	55.90%	718	418	58.20%
	Life and Health Insurance Producer	2208	1321	59.80%	1223	646	56.90%
	Property Insurance Producer	31	12		31	13	
	Casualty Insurance Producer	27	16		26	18	
	Property and Casualty Insurance Producer	1677	930	55.70%	749	375	50.10%
	Personal Lines Insurance Producer	510	344	67.50%	54	33	61.10%
Montana	Casualty	239	181	75.70%	125	93	74.40%
	Health	261	132	50.60%	179	87	48.60%
	Life	287	128	44.60%	254	104	40.90%
	Property	249	146	58.60%	139	74	53.20%
Nebraska	Producers Life and Annuities						
	Producers Accident, Health or Sickness						
	Producers Life and Annuities & Accident, Health or Sickness						
	Producer PC						
	Producers Personal Lines						
	Producers Property						
	Producers Casualty						
Nevada	Casualty	49	19		57	34	59.60%
	Life and Health	1636	944	57.70%			
	Life	987	513	52.00%	356	219	61.50%
	Property and Casualty	976	577	59.10%			
	Property	24	13				
	Personal Lines	602	282	46.60%	43	14	
North Carolina	Casualty	2185	1129	51.70%			
	Health	4804	2921	60.80%			
	Life	6523	3591	55.10%			

	Property	2177	1031	47.40%			
	Personal Lines	469	222	47.30%			
North Dakota	Life and Annuity	118	52	44%	228	138	61%
	Accident and Health	77	39	51%	236	126	53%
	Property	71	26	37%	119	61	51%
	Casualty	65	16	25%	116	36	31%
	Personal Lines	1	0	0%	1	0	0%
New Hampshire	Producer's Life Insurance	106	32	30.10%			
	Producer's Accident & Health Insurance	42	19	45.20%			
	Producer's Life, Accident & Health Insurance	156	73	46.70%			
	Producer's Property and Casualty Insurance	62	31	50.00%			
	Pruducer's Property	2	1	50.00%			
	Producer's Casualty	3	1	33.30%			
	Producer's Personal Lines	53	19	35.80%			
New Jersey	Accident and Health Producer	974	525	54%	1591	875	55%
	Casualty Producer	420	249	59%	747	408	55%
	Life Producer	1864	1174	63%	3531	2127	60%
	Personal Lines Producer	97	48	49%	267	185	69%
	Property Producer	428	172	40%	796	303	38%
New Mexico	Life Insurance Producer	135	62	45.90%			
	Accident and Health or Sickness Ins Producer	36	23	63.90%			
	Life, Accident and Health or Sickness Ins Producer	172	108	62.70%			
	Property Insurance Producer	22	7	31.80%			
	Casualty Insurance Producer	113	28	24.70%			
	Property and casulaty Insurance Producer	105	55	52.30%			
	Personal Lines Insurance Producer	73	25	34.20%			
New York	Accident and Health Insurance Agent/Broker Exam Series 17-52	774	439	57%	765	467	61%
	Examination for Life, Accident and Health Insurance Laws and Regulations Series 17-53	145	63	43%	106	35	33%
	Examination for Property and Casualty Insurance Laws and Regulations Series 17-54	60	23	38%	28	7	25%
	Life Insurance Agent/Broker Exam Series 17-51	2380	1496	63%	3168	1889	60%
	Life, Accident and Health Insurance Agent/Broker Exam Series 17-55	3330	1828	55%	3866	2293	59%
	Personal Lines Insurance Agent/Broker Exam Series 17-54	426	155	36%	584	302	52%
	Property and Casualty Insurance Broker Exam Series 17-56	1299	701	54%	1193	739	62%

Ohio	Accident and Health Agent Series 11-45	238	174	73%	828	576	70%
	Casualty Series 11-47	15	2	13%	20	3	15%
	Life Agent Series 11-44	765	404	53%	1914	1028	54%
	Life, Accident and Health Series 11-35	1330	743	56%	2793	1801	64%
	Personal Lines Series 11-43	49	24	49%	521	226	43%
	Property and Casualty Insurance Agent Series 11-36	536	264	49%	1622	950	59%
	Property Insurance Agent Series 11-46	9	2	22%	19	2	11%
Oklahoma	Life						
	Accident & Health or Sickness						
	Life, Accident & Health or Sickness						
	Property and Casualty - Personal lines only						
	Property and Casualty						
	Casualty						
Oregon	Casualty Insurance Producer	6	1	17%	7	0	0%
	Health Insurance Producer	72	38	53%	95	62	65%
	Life and Health Insurance Producer	454	293	65%	637	450	71%
	Life Insurance Producer	155	94	61%	432	229	53%
	Personal Lines Producer	19	9	47%	70	29	41%
	Property and Casualty Insurance Producer	271	123	45%	536	241	45%
	Property Insurance Producer	1	1	100%	1	0	0%
Pennsylvania	Accident and Health	352	197	56%	597	337	56%
	Life Insurance	1586	876	55%	1663	870	52%
	Life, Accident and Health	1995	1059	53%	2142	1196	56%
	Property	3	3	100%	12	7	58%
	Casualty	7	2	29%	18	9	50%
	Personal Lines	88	30	34%	221	99	45%
	Property and Casualty	994	510	51%	1241	660	53%
Puerto Rico							
Rhode Island	Casualty Producer	79	60	75.90%	44	31	
	Health Producer	201	108	53.70%	97	55	56.70%
	Life Producer	321	198	61.70%	198	132	66.70%
	Property Producer	79	54	68.40%	44	26	
	Personal Lines Producer	112	75	67.00%	11	7	
South Carolina	Accident and Health Insurance Producer - Series 19-02	182	112	62%	623	306	49%
	Casualty Insurance Producer - Series 19-06	30	15	50%	42	21	50%
	Life Insurance Producer - Series 19-01	515	267	52%	1008	460	46%
	Life, Accident and Health Insurance Producer - Series 19-03	874	471	54%	1736	954	55%
	Personal Lines Insurance Producer - Series 19-17	82	44	54%	450	225	50%
	Property Insurance Producer - Series 19-05	28	13	46%	42	21	50%
	Property, Casualty, Surety and Marine Insurance Producer - Series 19-04	409	184	45%	870	359	41%
Variable Contracts Producer - Series 19-07	0	0	0%	1	1	100%	
South Dakota	Casualty Producer				2	1	
	Property Producer				1	0	
	Health Producer	68	35	51.50%	45	25	
	Life Producer	61	39	63.90%	74	41	55.40%
	Property & Casualty Producer	165	115	69.70%	97	57	58.50%
	Life and Health Producer	190	129	67.90%	205	123	60.00%
	Personal Lines Producer	7	7		1	0	
Tennessee	Casualty Producer	1130	899	79.60%	624	486	77.90%
	Life Producer	3298	2448	74.20%	2382	1825	76.60%
	Health Producer	2517	1756	69.60%	1522	1085	71.30%
	Property Producer	1144	756	66.10%	657	438	66.70%
	Personal Lines Producer	547	345	63.30%			
Texas	General Lines - Life and Health	17142	6938	58.00%	6347	4158	65.50%
	Life Agent	12585	6302	50.10%	3575	2350	65.70%
	General Lines - Property & Casualty	10956	5977	54.60%	2662	1530	57.50%
	Personal Lines Property & Casualty	3497	2217	63.40%	421	242	57.50%

Utah	Producers Life Exam							
	Producers Accident and Health Exam							
	Producers Combined Life, Accident and Health Exam							
	Producers Combined Property and Casualty Exam							
	Producers Personal Lines Exam							
	Producers Property Exam							
	Producers Casualty Exam							
Virginia	Health	265	169	63.70%				
	Life and Annuities & Health	804	422	52.50%				
	Life and Annuities	670	382	57.00%				
	Property & Casualty	512	282	55.00%				
	Personal Lines	509	315	61.80%				
Vermont	Producers Life							
	Producers Accident and Health & HMO							
	Producers Life, Accident and Health & HMO							
	Producer PC							
	Producers Personal Lines							
	Producers Property							
	Producers Casualty							
Washington	Casualty Producer	33	17	52%	20	10	50%	
	Disability Producer	244	144	59%	204	121	59%	
	Life and Disability Producer Combo	1367	805	59%	1095	646	59%	
	Life Producer	732	406	55%	820	498	61%	
	Personal Lines Producer	86	45	52%	119	59	50%	
	Property and Casualty Producer Combo	681	374	55%	709	415	59%	
	Property Producer	43	20	47%	21	8	38%	
Wisconsin	Accident and Health - State Specific Series 22-04	46	19	41%	43	20	47%	
	Accident and Health: General and State Series 22-03	829	474	57%	813	492	61%	
	Casualty - State Specific Series 22-08	24	16	67%	32	22	69%	
	Casualty : General and State Series 22-07	442	252	57%	579	335	58%	
	Life - State Specific Series 22-02	65	36	55%	61	38	62%	
	Life: General and State Series 22-01	1080	652	60%	1175	694	59%	
	Personal Lines - State Specific Series 22-10	1	0	0%	3	2	67%	
	Personal Lines: General and State Series 22-09	16	8	50%	30	19	63%	
	Property - State Specific Series 22-06	23	18	78%	31	22	71%	
Property: General and State Series 22-05	458	263	57%	587	355	60%		
	Life	780	378	48.50%				
	Property and Casualty	355	132	37.20%				
	Health	855	490	57.30%				
	Personal Lines	32	18					
Wyoming	Life Producer	61	29	47.50%	48	27		
	Health Producer	31	18		23	12		
	Property Producer	7	5					
	Casualty Producer	5	2					
	Life and Health Producer	146	91	62.30%	84	55	65.50%	
	Property and Casualty Producer	139	93	66.90%	51	40	78.40%	
	Personal Lines Producer	8	7					